



THE GLOBAL ADVISORY
AND ACCOUNTING NETWORK

HLB TRANSACTION ADVISORY SERVICES

M&A's are a common strategy for fast growth or diversification. These are, however, not without their challenges. Due to poor strategic fit, lack of an integration plan or failure to identify potential problems with the quality of earnings, mergers and acquisitions sometimes fail to be prosperous. Having an expert team support the transaction process, significantly increases your chances for success. We leverage the power of the HLB global network of advisors and accountants, and partner with you to create value and seize opportunities to unlock your growth potential.

NAVIGATING DEALS AND CROSS-BOARD TRANSACTIONS

HLB's Transaction Advisory Services (TAS) team works with clients on buy-side and sell-side transactions as these businesses move through the different stages of the growth cycle. We take a holistic approach to helping our clients grow across borders and provide streamlined services to international organisations.

Our HLB TAS team consults on all stages of a transaction lifecycle and help deals make it safely through to conclusion. By identifying potential risk and areas of interest for specific transactions, our dedicated team of experienced and pragmatic M&A professionals is able to scale and tailor services to individual client needs.

OUR EXPERTISE

- Financial Due Diligence
- Valuation Services
- Investment Consulting Banking
- Deal Structuring
- Growth Strategy & Execution Consulting
- Restructuring

www.hlb.global/deals

TOGETHER WE MAKE IT HAPPEN

INDUSTRY FOCUS

We understand that every industry comes with its' unique challenges. Through the power of our global network, we can tap into industry expertise from across the world. We have provided transaction advisory in a variety of industries, including:

- Agriculture, Food & Beverage
- Media & Entertainment
- Healthcare

- Hospitality
- Manufacturing
- Real Estate & Construction
- Retail & Consumer Goods
- Technology
- Transport & Logistics

Number of deals

2,409

(-16% from 2019)

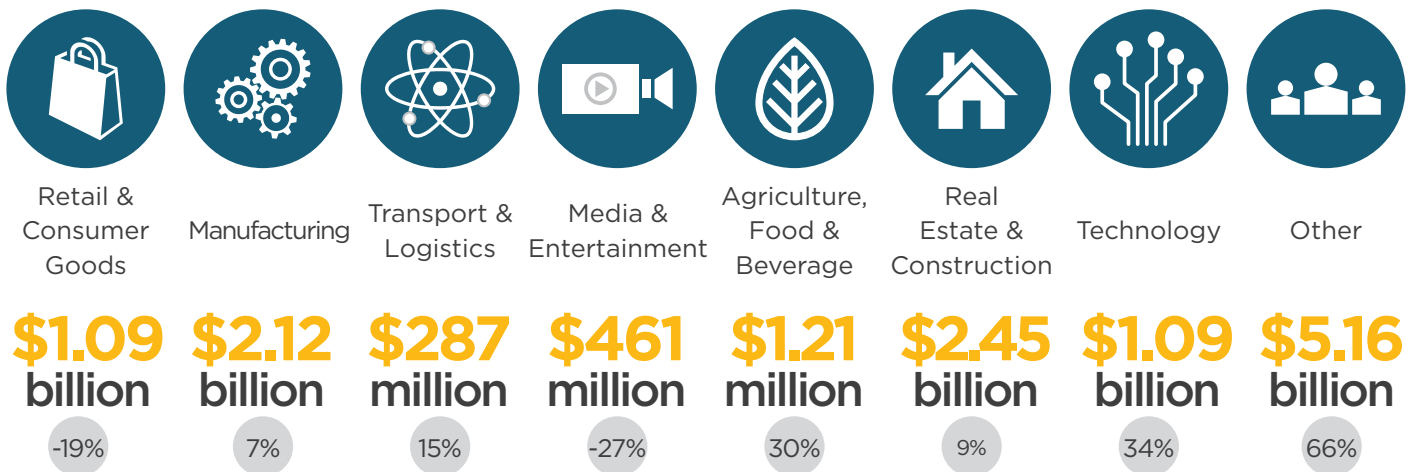
Total deal value

US\$13.9B

(+23% from 2019)

*Deal stats include data from 96 firms out of the 326 firms of the HLB network in 2020.

BREAKDOWN BY INDUSTRY



(Figures shown in US dollars)



GET IN TOUCH

Anant Patel

Global Transactions Advisory Leader

a.patel@hlb.global

© 2021 HLB International Limited. All rights reserved.

HLB International is a global network of independent advisory and accounting firms, each of which is a separate and independent legal entity, and as such HLB International Limited has no liability for the acts and omissions of any other member. HLB International Limited is an English company limited by guarantee which co-ordinates the international activities of the HLB International network but does not provide, supervise or manage professional services to clients. Accordingly, HLB International Limited has no liability for the acts and omissions of any member of the HLB International network, and vice versa and expressly disclaims all warranties, including but not limited to fitness for particular purposes and warranties of satisfactory quality.

In no event will HLB International Limited be liable for the acts and/or omissions of any member of the HLB International network, or for any direct, special, incidental, or consequential damages (including, without limitation, damages for loss of business profits, business interruption, loss of business information or other pecuniary loss) arising directly or indirectly from the use of (or failure to use) or reliance on the content of this Website or any third party website, or from your use of any member's services and/or products. Any reference to a member's services or products should not be taken as an endorsement.

HLB refers to the HLB International network and/or one or more of its member firms, each of which is a separate legal entity.