

# HLB TRANSACTION ADVISORY SERVICES

M&A's are a common strategy for fast growth or diversification. These are, however, not without their challenges. Due to poor strategic fit, lack of an integration plan or failure to identify potential problems with the quality of earnings, mergers and acquisitions sometimes fail to be prosperous. Having an expert team support the transaction process, significantly increases your chances for success. We leverage the power of the HLB global network of advisors and accountants, and partner with you to create value and seize opportunities to unlock your growth potential.

## NAVIGATING DEALS AND CROSS-BOARD TRANSACTIONS

HLB's Transaction Advisory Services (TAS) team works with clients on buyside and sell-side transactions as these businesses move through the different stages of the growth cycle. We take a holistic approach to helping our clients grow across borders and provide streamlined services to international organisations.

Our HLB TAS team consults on all stages of a transaction lifecycle and help deals make it safely through to conclusion. By identifying potential risk and areas of interest for specific transactions, our dedicated team of experienced and pragmatic M&A professionals is able to scale and tailor services to individual client needs.

### **OUR EXPERTISE**

- Financial Due Diligence
- Valuation Services
- Investment Consulting Banking
- Deal Structuring
- Growth Strategy & Execution Consulting
- Restructuring

www.hlb.global/deals

**TOGETHER WE MAKE IT HAPPEN** 

#### **INDUSTRY FOCUS**

We understand that every industry comes with its' unique challenges. Through the power of our global network, we can tap into industry expertise from across the world. We have provided transaction advisory in a variety of industries, including:

- Agriculture, Food & Beverage
- Media & Entertainment
- Healthcare

- Hospitality
- Manufacturing
- Real Estate & Construction
- Retail & Consumer Goods
- Technology
- Transport & Logistics

Number of deals

Total deal value

JS\$42.9bn

\*Deal stats include data from 44 firms out of the 330 firms of the HLB network in 2021.

#### **BREAKDOWN BY INDUSTRY**



Retail & Consumer Goods



Manufacturing



Transport & Logistics



Media & Entertainment



Agriculture, Food & Beverage



Real Estate & Construction



Technology



Other

billion

billion











billion























(Figures shown in US dollars)



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