

## Press release

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Contact	Andrea Moseley <a href="mailto:a.moseley@hlb.global">a.moseley@hlb.global</a> +44 (0) 20 7881 1108
Pages	02

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### HLB and Validis announces strategic technology partnership



**LONDON** – Continuing in its strategy of putting technology at the heart of its transformation, HLB announces a new strategic partnership with Validis – a leading accounting integration platform.

Validis provide an intelligent data pipe which digitally moves accounting data from SMEs to the advisors that service them. With digitization such a key focal point for the industry, this innovative platform is needed by accounting firms and their clients more than ever. This exciting new partnership will facilitate HLB firms in their continued digital transformations and aligns perfectly with the network’s strategy of transforming to a future-proof organisation.

Marco Donzelli, HLB Global CEO, says “We’re seeing how now more than ever the world is embracing digital technology. With things like remote working becoming the new normal, the efficiencies and impact technology can have on improving the quality of work is undeniable. For HLB firms, having the ability to access and manage business financials intelligently gives them a deeper insight into their clients and allows them to truly stand out as trusted advisors.”

Jim Bourke, HLB’s Global Advisory Leader, commented “This partnership will allow HLB firms to be in a better position to understand the stories that are embedded in the massive amount of data that we are currently exposed to. More importantly, we believe the use of Validis, in conjunction with the audit process, will help to improve the overall audit quality around the globe.”

James Foster, Business Development Director at Validis, says “We’re excited to support HLB. Given the current economic and social environment it is more important than ever that firms adopt digital ways of working. Our technology allows HLB firms to easily and instantly interrogate client financials without the need for manual preparation or on-site visits. A huge time saving for both the business and the firm and a large step forward on their digital transformation journey.”

### About HLB

HLB International is a global network of independent advisory and accounting firms. Formed in 1969, we service clients through our member firms in 158 countries, with 29,363 partners and staff in 795 offices worldwide.



Learn more about us and tell us what matters to you by visiting [www.hlb.global](http://www.hlb.global)

HLB refers to the HLB International network and/or one or more of its member firms, each of which is a separate legal entity. Please see [www.hlb.global/legal](http://www.hlb.global/legal) for further details.

### **About Validis**

Validis is the World's leading provider of SME accounting data. Our technology fully standardizes SME financials and allows firms to interrogate them instantly saving huge amounts of manual labour.

Find out more at [www.validis.com](http://www.validis.com)

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